

## BES: Installing Security Window Film the Right Way!

## **A Challenging Situation**

The US Department of Justice awarded a large school safety grant to the state of Wisconsin in 2018. Administered by CESA, the grant included funding for security window film and locks. It attracted hundreds of schools, but poor installation quality was a huge problem.

Schools complained about every vendor in the program, except BES. CESA asked 3M, the largest security film manufacturer, to hold a series of mandatory vendor training sessions.

BES was the <u>only</u> vendor exempted from this mandatory, remedial training.



Monona Grove High School: one of hundreds with new security window film

## 2019 Summary:

Over 50 School Districts Served Over 60,000 Sq. Ft. Installed



*Industry:* K-12 Education

Locations: Across Wisconsin

Facility Type: School Buildings

**Project Type:** Security Window Film

& Signage Installation

"The CESA program began offering window film to our member schools last year. We soon found out that window film installation is an Art, and some vendors did not get passing grades.

With BES and ECM, we got nothing but positive feedback from our members. I am very pleased to give top marks to this firm."

Jane Wray, Administrator CESA Purchasing



Fractured Glass in Door Protected by Security Window Film

BES is a single source contractor for insulation, window film and weatherization services. BES is part of ECM Holding Group, a collection of conservation technology firms serving North America's leading ESCOs and corporate clients. For more information, please visit <a href="https://www.energy-bes.com">www.energy-bes.com</a>, or call 920.267.6111.